

January 2016

Deal News from CSA

CSA supports Panoramic on Buyout of Midlands Based Engineering Firm

Carlton Strategy Advisors has successfully supported private equity investor, Panoramic Growth Equity, by providing commercial due diligence in connection with its backing of the buy-in management buyout of Precision Technologies International Ltd.



Tamworth-based PTI has more than 50 years' experience in the manufacture of specialist precision components across a range of sectors including Formula One, medical, oil and gas and aerospace. The funds will see the firm increase its current service lines and move into new markets such as nuclear and defence.

Additional funding for the transaction was provided by Finance Birmingham and Santander Invoice Finance, and the deal sees Kevin Parkin become chief executive of PTI with Panoramic Partner Malcolm Kpedekpo joining the PTI board.

The focus of the due diligence provided by Carlton Strategy Advisors was on PTI's market positioning taking into consideration customer referencing, market competition and post deal direction and strategy.

*For information about how CSA can help you to assess business and market attractiveness please contact:
David McClelland, Director.*