

September 2016

Deal News from CSA

CSA supports Santander on Altia's acquisition of ABM

Carlton Strategy Advisors has successfully supported Santander Structured Finance on its provision of growth capital funding to Altia Solutions Ltd in connection with Altia's acquisition of ABM United Kingdom Ltd.



Altia Solutions provides fraud detection software for police and intelligence services around the world. The transaction with ABM, a supplier of covert investigation management software to the majority of UK police forces as well as investigation authorities in Canada and Australia, brings two complementary businesses together. The combined business will double the size of Altia while retaining staff and operations at the Glasgow HQ and at ABM's Nottingham base.

Ian Watson, managing director of Altia Solutions, said: "This deal represents a great opportunity to extend our market share in the UK and abroad, and is an excellent fit with our business. By fusing the knowledge, skills and experience of the people of both Altia and ABM we are creating an environment that will allow both companies to continue to develop their market leading investigative software tools and assist investigators in their continuous fight against crime."

The transaction was led for Santander's Glasgow office by **Roddy Kilpatrick**, structured finance director, with commercial due diligence provided by **David McClelland**, Director, Carlton Strategy Advisors.

CSA is a firm of commercial due diligence and business strategy reporting advisors with clients across the corporate banking and private equity sectors. For information about how CSA can help you to assess business and market attractiveness please contact: carlton-advisors.co.uk